

### Lettuce:

### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April, 2006. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2006.

### Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2006. Source: PIERS, April, 2006.

#### Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for June 30, 2006. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: April 2006

Month\Year: $0.5 \setminus 22$ .	4	Market Share CY		Ocean Rate								
Carrier	Market Share				BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	98%	4%	17									
NYK Line	2%	20%	18									
Hyundai	0%	34%	15									
Maersk-SeaLand	0%	27%	24	\$3,500	\$635	\$40						\$4,175
P&O Nedlloyd	0%	13%	24	\$3,500	\$635	\$40						\$4,175

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

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Monthly Market Share For: April 2006

Month\Year: 59.1 \ 120.3

Woltan Tear. 33.1	120.0	Market	Transit Time in Days									
Carrier	Market Share	Share		Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	51%	69%	13	\$3,775	\$635	\$40						\$4,450
Yang Ming	42%	21%	13									
K Line	7%	3%	13									
NYK Line	0%	6%	13									

Weighted Average Container Rate \$4,450

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L.A./L.B./Oakland Ports To Singapore

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Monthly Market Share For: April 2006

Month\Year: 24.0 \	148.4	Market	Transit									
Carrier	Market Share	t Share	Time in Days	Ocean Rate	BAF	CHASSIS CA	F THC	CFS Rec	ARB	Cotton R.	Size	Container Rate
MOL	33%	10%	21	\$4,050	\$635	\$40						\$4,725
OOCL	25%	55%	16	\$4,075	\$635	\$40						\$4,750
APL	25%	4%	22									
NYK Line	8%	20%	18									
Yang Ming	8%	1%	21									
P&O Nedllovd	0%	5%	25	\$3,616	\$635	\$40 4	%					\$4,436

Weighted Average Container Rate \$4,736

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L.A./L.B./Oakland Ports To Tokyo, Japan

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Monthly Market Share For: April 2006

Month\Year: $2.1 \setminus 65.0$	5.0 Market Share	Market	Transit		Surcharges:							
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	95%	9%	9	\$3,575	\$635	\$40						\$4,250
MOL	5%	0%	11	\$3,750	\$635	\$40						\$4,425
K Line	0%	43%	10									
Yang Ming	0%	16%	10									
NYK Line	0%	12%	10									
Hanjin	0%	10%	10									
APL	0%	6%	10									

Weighted Average Container Rate \$4,258

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